

### SOFT CORPORATE OFFER (SCO)

Dear Sir,

We at **Apec Pacific Energy Corporation (APEC Holding),** do hereby confirm with full corporate legal responsibility against our readiness and capacity to sell the commodity as requested according to the terms & conditions stated below:

#### **Term & Conditions:**

Commodity:	FUEL OIL 380 & 280
CST Origin:	Iraq
Quantity:	35,000–100,000 MT
Price:	Gulf CST Platt
<b>Transaction Currency:</b>	In United States Dollar
Term of Delivery:	FOB Seller
Shipment:	Allowed
Term of Payment:	20% advance Cash and 80% upon loading Direct to the main supplier account

# **Procedure for Spot**

- 1. Buyer confirm SCO and sends ICPO with full banking detail to seller.
- 2. Seller confirms ICPO and issue FCO to the buyer for signature and return with vessel Q88.
- 3. Seller will issue letter for advance payment to the buyer include full banking details for main supplier.
- 4. Seller will provide Laycan time to the buyer.

5. Buyer must pay total amount of the cargo within loading time and before vessel move to her destination.

#### Note:

- After checking our SCO with your acceptance, send your ICPO with full banking details addressed to our email "<u>info@apecholding.com</u>".

## АПЕК ПАСИФИК ЭНЕРЖИ КОРПОРЭЙШН

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